

# TOWN OF EASTOVER

Mayor

Mayor Pro Tempore  
Leroy Faber

Town Council  
Heyward Patterson Rhudine W. Robinson  
Dedrick Edwards

Town Clerk  
Melissa Cowan

Town Attorney  
K. Winchester Gaines

June 5, 2023

SC House Ways and Means Committee

Reference: Lower Richland Tech Academy

To Whom it may concern:

The Town of Eastover is developing a collaborative program that will assist rural communities in developing and creating entrepreneurs and training community members in "No Coding" technology. This new initiative will be done in collaboration with GrowCo who specialize in developing curriculums and supporting tech start-ups. We have attached a preliminary budget for how the appropriations will be utilized as well as the Memorandum of Understanding with GrowCo and DTC Firm.

Please feel free to contact me for any additional information.

Sincerely,

Leroy Faber, Mayor Pro Tem

# No-Code Founders

## Memorandum of Understanding

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This Memorandum of Understanding (“**MOU**”) is made and entered into on this 5 day of June, 2023 (“**Effective Date**”) by and between:

**BETWEEN:**                    **The Town of Eastover (“Eastover”)**  
4624 Main Street, Eastover, SC 29044

**AND:**                         **GrowCo Columbia Inc. (“GrowCo”)**  
711 Saluda Ave, Columbia SC, 29205

**AND:**                         **Dream Team Consulting Firm, LLC (“DTC”)**  
919 True Street Suite A #1, Columbia, SC 29209

collectively known as the (“**Parties**”).

### I.        **INTRODUCTION**

**WHEREAS** the Parties desire to enter into an agreement in which they will work together to achieve the defined aims and objectives of the program described in this agreement. This program is titled (“**No-Code Founders**”).

**WHEREAS** No-Code Founders refers to a 12-month pilot initiative utilizing a joint training model that integrates courses in low- and no-code software development with foundational entrepreneurial skills, coaching, and general support.

**WHEREAS** No-Code Founders will operate two (2) 12-week cohorts during the 12-month pilot initiative.

**WHEREAS** No-Code Founders evaluates and demonstrates the efficacy of a model that can be expanded to rural communities throughout the Midlands.

## **II. TERM OF MOU**

This MOU shall commence on the date of the last signature below and shall continue for a term of 12 months, unless terminated earlier by written agreement of the Parties.

## **III. PARTY OBLIGATIONS AND RESPONSIBILITIES**

### **A. Town of Eastover (“Eastover”)**

Eastover shall be responsible for the development and implementation of No-Code Founders. This includes the following tasks, among others:

- a. Procurement and renovation of required office space for the initiative,
- b. Recruitment and oversight of a qualified program manager to oversee the initiative,
- c. Provision of general support to all participants.
- d. Coordination with contracted firm to deliver the joint training curriculum

### **B. GrowCo Columbia Inc. (“GrowCo”)**

GrowCo shall be responsible for the design of the No-Code Founders model and the evaluation of the pilot’s ability to deliver on that model. This includes the following tasks, among others:

- a. Procurement of a contracted firm to design the No-Code Founders model,
- b. Provide mentoring, coaching, and relationship-building services, and
- c. Strategic planning to integrate No-Code Founders into the emerging startup ecosystem in Columbia.

### **C. Dream Team Consulting (“DTC”)**

DTC shall be responsible for facilitating the connection between the Parties and the Governors’ Office. Additionally, DTC shall provide supportive services to the Parties to ensure the successful implementation of No-Code Founders. There will be absolutely no financial gain for DTC in any way, shape or form. Services will be performed for free and there shall be no financial incentives given, whether in cash, contracts, per diem or tax incentives.

## **IV. COOPERATION**

The Parties agree to work together in good faith to ensure the successful development, implementation, and evaluation of the No-Code Founders initiative. This includes regular communication, sharing of information, and collaborative problem-solving.

## **V. RESOURCE SUPPORT**

Eastover shall provide financial support for the procurement and renovation of the required office space and the recruitment of the program manager. The Parties shall provide in-kind support in the form of expertise, time, and access to resources necessary for the successful implementation of No-Code Founders.

## **VI. GOALS AND OBJECTIVES**

The goals and objectives of No-Code Founders as outlined in this MOU are as follows:

- A. Increase the number of entrepreneurs, early-stage organizations, and freelancers in Eastover,
- B. Develop a pathway for Eastover-based entrepreneurs and freelancers to integrate with the emerging entrepreneurial ecosystem in Columbia, SC,
- C. Provide high-quality training and support services to program participants, and
- D. Foster a culture of innovation and entrepreneurship in Eastover.


*Signature Page Follows*

IN WITNESS WHEREOF, the Parties hereto have executed this Memorandum of Understanding as of the date first above written.

  
\_\_\_\_\_  
Signature

6/7/23  
Date

Leroy Faber  
Mayor Pro Tempore, Town of Eastover  
LeeFaber6@gmail.com

  
\_\_\_\_\_  
Signature

6/8/23  
Date

Caroline Crowder  
Executive Director, GrowCo Columbia Inc.  
caroline@grow-co.org

  
\_\_\_\_\_  
Signature

6/5/23  
Date

Jermaine Johnson  
Founder & President, Dream Team Consulting Firm, LLC  
Jermaine@dtconsultingfirm.com